Business Multiplication Plan 1.11.21

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In the beginning God created the heavens and earth. Now the earth was formless and empty, darkness was over the surface of the deep, and the Spirit of God was hovering over the waters.

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Welcome to the Full Gospel Businessmen Training's Business Multiplication Plan.

This presentation is designed to assist chapter presidents in training FGBMF members.

We recommend that presenters become familiar with this initial presentation entitled "Business Multiplication Plan (BMP)."

Please click on the convenient YouTube

The training presentation is divided into five (5) major sections: VISION, COMMUNICATIONS, CHAPTERS, LEADERSHIP, AND FIRE TEAMS. You may navigate to any of these major sections by using the toolbar at the bottom of each slide on the BMP.

The information within these five sections are broken down into three categories: Experiencing God, Mentoring Men, and Sending Men. These categories may also be viewed separately at the end of this presentation.

An outline of the entire training program is available on the website at http://www.fgbt.org/

The BMP is presented by YouTube. Click on Business Multiplication Plan tab on tool bar. A drilldown will appear and detailed information can be found in the Training Directory.

Seminars can be viewed and used at your weekly chapter meetings or monthly seminars. Videos will provide valuable information and blessings.

National trainers have the option to translate PowerPoint training and notes into national languages. Please forward translated seminars to Douglas@FGBT.org. We encourage members to use the convenient comment section.

Chapter Starter Kits, memberships and testimonies will be available electronically.

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Please use tool bar to navigate within the Home Page. When you click on Business Multiplication, a drilldown will appear. The following topics will appear: Business Seminars, Training Directory, Leadership Principles, Health Tips, Lessons, Chapter News. The next tab over is About: Drilldown – the first topic will transfer you to the Full Gospel America website; Membership; Starting a New Chapter; Business Card Template; and Birth of FGBT (Full Gospel Businessmen's Training); Hearing His Voice – Christian businessmen's testimonies; God's Promises; Salvation/Holy Spirit (Meeting God, The Promise of the Father; Prayer; Working in the Gifts of the Holy Spirit and Fruits; Walking With God in the Marketplace); Prophecies for America.

Also on the Home page is Featured Training; Latest Business Seminars; Marketplace Outreaches and Advances; Marketplace Results

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For your convenience this presentation has been prepared into five major categories. They are: vision, communications, chapters, leadership and “Fire Teams.” The first section is “VISION.”

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Our Vision from God is based on seeing masses of Spiritually dead men - Resurrected; filled with God’s Holy Spirit; hands raised in praise; creating a “New Testament Army” and spreading the message of hope.

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The Vision came from God to our founder, the late Demos Shakarian.

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The mission of the membership is to fulfill the vision with the help of the leadership.

We must be passionate about the lost and be tireless in our mission:

+ To reach men everywhere for Jesus Christ, take particular note that in many instances men can reach others of their same social, cultural or business interests more readily than

anyone else.

+ To call men to God: to help men become born again, baptized in the Holy Spirit, operate in the Gifts of the Holy Spirit, and take the Good News to the nations.
+ To mentor young men who have never had positive male role models by being a spiritual father to them.
+ To provide a basis of fellowship among all men everywhere: by creating a fellowship not directly associated with any specific church, but cooperating with all denominations and inspiring our members to be active in their respective churches.
+ To bring about a greater measure of unity and harmony in the Body of Christ; where members are united in a common effort to spread the Good News and to be in full fellowship and submission to the true Head of the church . . . the Lord Jesus Christ.

To train and equip men to be leaders in business.

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The Vision Is Being Fulfilled! FGB is dispatching airlifts to many nations with thousands of people receiving Christ and the Baptism of the Holy Spirit and ministering to one another. Business people are networking and connecting business to business. They are working in the marketplace to usher in the final great harvest. And, you can be a part of the team!

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The Mission has expanded to the “Men of the Fellowship”. In addition to the larger focus, we also concentrate upon the lives of individual men, improving them in five categories:

- Planning `For Your Life
- The Quest For Manhood .
- Accepting Your Manhood
- Networking and Connecting .
- “Men” Pastor Your Family .

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The second part of the Multiplication Plan is “Communications.”

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COMMUNICATIONS:FGB maintains state of the art methods to stay in touch with its officers, members and affiliates including: Spiritual, Events, Internet, Media and Literature.

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Spiritual… Communicating With The Father: FGB are men of prayer.

They develop communication with the Father in the name of the Son in the Holy Spirit by:

- Meeting God – Salvation;
- Receiving the Promise of God – the Holy Spirit;
- Using the Gifts of God – Nine Spiritual Gifts;
- Talking With God – Five Keys to Having A Successful Prayer Life;
- Working With God - Spiritual Warfare

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EVENTS: FGB conferences and conventions are held to develop a national and global vision for our members.

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Internet: Website Features:

Vision, Ministry, Data Base, Resources, and Training

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Media: FGB utilizes Television, Videos, Radio and other Mass Media to: Promote the vision, Provide testimonies, Pray for recipients. Present the Gospel, Produce multiplication.

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Our FGB literature translates, prints, and distributes: Hearing His Voice PDF Handouts, The Art of Multiplication, The Happiest People on Earth, Bibles, Books and Literature. Our business Multiplication and Leadership Plans.

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Our third section of the “Multiplication Plan is “Chapters.”Weekly chapter meetings for men should be in a neutral place; such as, a business office, a civic meeting room, a restaurant, hotel, or home. We always invite business people who are separated from God to attend our meetings. If there is a meal, buy the meals of the first time guests.

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How do you run a meeting?

Invitation-Always invite businessmen who are separated from God to these weekly meetings;

Introduction- Each guest is welcomed, and will stand to state his name and business;

The Vision-The Vision of the Fellowship is shared with those present; OUR VISION FROM GOD: Men who are spiritually dead are standing shoulder to shoulder across the globe; hear and receive the message of hope, and are spiritually resurrected from the dead with radiant faces and hands lifted toward heaven praising God.

Fellowship-Networking/Connecting should be encouraged during the meal;

Testimony of Speaker-The testimony should take 20 to 25 minutes. The chapter president should introduce the speaker, who gives a brief description of his business. He tells about his life before Jesus (25%); his Jesus experience (25%); and what positive changes since meeting Jesus (50%). See Paul's testimony in Acts 26.

Acceptance Prayer- Pray with them to receive Jesus as Lord. Then share Luke 11:13, and pray for them to receive the Baptism of the Holy Spirit. The speaker and leader should agree on who will lead the prayer.

Petition of Needs-Give each person paper and an envelope. Instruct them to write down their needs / blessings and not to sign their name. Guests should seal their envelopes. Members may include an offering and not seal their envelopes. Collect the envelopes and have a chapter officer publicly pray over the requests.

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Banquets provide excellent outreach and fellowship and can be held monthly or quarterly. They are hosted by local men's chapters and are run similar to chapter meetings. Banquets are great for making new friends and business contacts.

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ADVANCES bring business people together for a time of spiritual refreshing, personal and leadership development, sharing new and fresh methods and testimonies.

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Fairs and Festivals: FGB Chapters present the Gospel at local fairs, festivals, and amusement parks. These outreaches provide opportunities to reach a wide spectrum of people in the community.

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Prison Ministry: FGB chapters coordinate with chaplains in many jails and prisons "Setting the captives free" by: Regular visitation; Printed Hearing His Voice PDF Handouts; Gospel presentation; Outstanding conversions; Chapter formation in prisons.

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Feeding Programs: FGB is cooperating with a worldwide organization that has prepared, packaged and shipped millions of meals to needy regions. As a result, millions of starving children around the globe have been saved.

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Health Programs: FGB members with a health background have developed programs to aid regions of the World to promote the Gospel. Doctors, Nurses, Dentists, Pharmacists, and Medical Technicians

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Business Seminars: Business people share financial and operating principles to help others develop their business. Establish … Manpower; Empower … Money; Evaluate … Materials; Execute … Management; Emulate … Multiplication

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Leadership Development: Leadership tools are available to members presented by qualified leaders in person, by internet and other media. The “Multiplication Plan” includes: Vision; Communications; Chapters; Leadership; Fire Teams

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The fourth part of the Multiplication Plan is “Leadership.”

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Leadership: New teams of business people, under the inspiration of the Holy Spirit, have started a “World Fire Storm” with their peers including evangelism, healing and prophecy through:

Ministry Mentoring Affirmation Manifestation and Multiplication

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- There are five basic leadership principles:
- Establish (to originate and secure the permanent existence)
- Empower (to give authority to, delegate power to, to commission to authority),
- Evaluate (to ascertain the value or appraise carefully),
- Execute (to carry out, to complete),
- Emulate (emphasizes conscious effort to equal or surpass)
- For example: Many “Volvo” automobiles have a five cylinder engine.
- All five cylinders must fire and in the proper sequence. If a plug wire is removed, it will begin missing and when two wires are removed it might not run at all. The sequence is critical.
- Another example: The five ingredients in a cake must all be added, and in the proper sequence.

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Spiritual Leadership Principles:

- To Establish …the Father speaks .
- To Empower …the Savior saves .
- To Evaluate …the Holy Spirit directs . .
- To Execute … FGB - disciples .
- and to Emulate … Scriptures - documents.

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The Strategic Leadership Principles are:

- Establish … Vision establishes Responsibility
- Empower … Mission delegates authority
- Evaluate … Strategy accomplishes Mission
- Execute … Tactics carry out Strategy
- and Emulate … Goals schedule Tactics

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The following are scriptural leadership principles which can be connected to business. Establish … the Apostle and Entrepreneur; Empower … the Prophet and Marketing; Evaluate … the Evangelist and Sales ; Execute … the Pastor and Management; Emulate … the Teacher and training and, of course, the business counter part for the helps ministry are employees.

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The five Individual Leadership Principles:

- Establish we have… Calling, Character and Salvation
- Empower we have…Education, Preparation, and Application
- Evaluate ... Direction, Decision, Desire and Inspiration
- Execute … Vision, Mission, Objectives, Strategy, Tactics, Goals, Prayer, Supplication, Separation and Implementation
- and Emulate … Documentation, Presentation, and Duplication

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- The Team Leadership Principles are:
- To Establish … with Visionaries
- To Empower … with Provisionaries
- Evaluate … with Connectors
- Execute … with Facilitators
- and Emulate …with Recipients
- Of course we can see that… "Vision has finality when Teamwork becomes reality"

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The Transactional Leadership Principles are:

- To Establish … team players
- To Empower … team player capabilities
- Evaluate … team player rules
- Execute … team player roles
- and Emulate … team synergistic results
- with "Right rules, and right roles …we get right results"

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The Business Leadership Principles are:

- To Establish … a Team and Develop a Plan
- To Empower …With Tools and Techniques
- Evaluate … a Project with Goals, Attitudes and Funding
- Execute … it With Efficiency and Ethics
- and Emulate … With Profit, Multiplication and Giving

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- Family Leadership Principles are:

- Establish … the Family with Godly relations
- Empower … Head of the Family to Lead
- Evaluate … the Family's Needs
- Execute … Goals to Benefit Members
- and Emulate … with Godly Children

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Examples of Leadership Principles are:

In Agriculture…Sow, Cultivate, Harvest, Feed, Repeat. In Business …Management, Money, Materials, Manpower, Multiplication. Legal …Jurisdiction, Petition, Prayer, Adjudication, Precedence. Prayer …Salvation, Supplication, Prayer, Impartation, Remembrance. Scriptural …Apostle, Prophet, Evangelist, Pastor, Teacher; and Team…Visionary, Provisionary, Connector, Facilitator, Recipient.

Definitions: Jurisdiction- legal power, right or authority to hear or determine a cause.

- Petition- formal written request addressed to an official or person, to a sovereign or political power.
- Adjudication-a judicial determination, decision or sentence
- Precedence-act or state of preceding (how did the court rule earlier)
- Supplication-humble prayer to God for mercy, and or some special blessing
- Impartation- to share, distribute or partake

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The FGB Leadership Principles are:

- Establish … the Vision was given by God to Demos Shakarian
- Empower … the Mission is given to the Membership to fulfill the vision
- Evaluate … with the Objectives of The Directors
- Execute … fulfilling Strategies of the Chapters in accordance with the constitution and bylaws. . .
- Emulate … utilizing Tactics of the Fire Teams

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The Chapter Leadership Principles are:

- To Establish … the Membership of Business People
- To Empower … With Salvation through Jesus Christ
- Evaluate … Direction by the Baptism of the Holy Spirit
- Execute … the Vision of the Fellowship
- and Emulate … the Growth of Chapters

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Members' Leadership Principles are:

- To Establish … Teams to Perform Projects
- To Empower … Teams with Tools and Techniques
- Evaluate … Projects to Achieve Goals

- Execute … Projects with Strategies
- and Emulate … Projects for Multiplication

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Fire Team Leadership Principles include:

- Establish … New Chapters and Members
- Empower … Members to Evangelize
- Evaluate … Strategies and Goals for Results
- Execute through … Air Lifts, Visitation and Invitation
- and Emulate … by Training Members for Multiplication

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After our founder Demos Shakarian, we have developed "The Demos Leadership Principles" which are:

- D evelop the Team
- E mpower the Team
- M aximize the Project
- rganize the Project
- S trategize for Multiplication

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The fifth part of the Multiplication Plan is "Fire Teams." A fire-team is a military term, a small military unit of four or fewer soldiers. The concept of the fire-team is based on the need for tactical flexibility in infantry operations. A fire-team is capable of autonomous operations as part of a larger unit. Successful fire-team employment relies on quality training, experience of fire team members operating together, sufficient communications infrastructure and quality leadership.

Outreach Fire-Teams are a modern day re-enactment of how Jesus' followers in NT times, obeyed the command of Jesus to "Go into all the world and teach the Gospel." The singular answer to mankind's needs is for God's Children (us) to show His love as demonstrated by giving His only begotten Son as a substitute sacrifice for all.

Fire-teams are a way for us to target specific areas in a concentrated, well-planned outreach. It is a team effort of two or three individuals working as one to share a personal testimony in the workplace, government offices, hospitals, schools or anywhere people are gathered.

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FIRE TEAMS: FGB members are ministers in the market place. The opportunities for outreach are endless and include: Visit the market place; Present FGB vision; Testimonial . – Business and Personal; Invitation to become believers; Start new chapters

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AIR LIFTS: Successful business people from FGB chapters around the world go to other nations to strengthen international relations and share the gospel to: Contact government officials; Communicate with business leaders; Evaluate growth strategy; Develop new leadership; Fellowship with new contacts

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Business Acceleration Seminars: Seminars are held to generate interest with the local business people regarding the FGB. The meetings are held in Restaurants; Business locations; School and Universities; Gospel tents prior to crusades.

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Business Visitation: Example: Meat Processing Plant – Armenia. The owner subsequently became a national FGB president.

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Schools, Universities and Training Centers: FGB chapter members visit many learning institutions to reach tomorrow's future business leaders with the message of hope.

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Government Installations: FGB members visit government. Installations by appointment to share the Gospel with various ministry officials.

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Radio and Television Ministry: FGB cooperate with a multitude of mass media professionals around the globe to broadcast the Gospel to millions of people.

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Gospel Teams: FGB cooperates with other major Christian organizations. For example, the "Demos Shakarian Gospel Tent" crusade for Armenia presented new believers who were also business people the opportunity to join a local church and become a member of the FGB.

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Orphanage Visitation: FGB members visit government and private orphanages to encourage young people to be in business. The care givers also have the opportunity to be involved. A business seminar was presented and then the Gospel.

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Hospital Visitation: Members visit individuals facing serious operations, perhaps even death, and are especially receptive to the Gospel. "Hearing His Voice" handouts provide excellent testimony tools for healing and prayer. Testimony: Fire Teams were allowed to pray for patients and families. We were told not to evangelize the nurses because they would shut down the hospital. The man in bed had throat and lung cancer and had a half inch tube in his throat. He had fear in his eyes and his face grimaced and then he granted us permission to pray. We knelt by the bed to pray and after prayer he quit breathing. We thought what have we done. Then an explosion occurred and all the infection and cancer shot out of the tube and passed right by our face. It smelled terrible and we thought that was how our sin smelled to God. The room was packed with people who witnessed the miracle. We asked him to pray to receive Jesus and he agreed. Every head bowed and prayed to receive Jesus even the nurses. We serve a God who heals and answers prayer.

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Fire teams vary:

- Culturally… Christian, Jewish, Islam., Hindu, Buddhist, Other
- Market… White collar, Blue collar, Cottage
- Geographically … Asia, Africa, N. Amer., S. Amer., Europe
- Seasonally … Summer, Fall, Winter, Spring, Rainy, Dry
- Strategy …To take the message of hope to all the world
- For more information click on Featured Training.

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Fire Team Training

Fire Teams train business men in the marketplace to share their testimony, lead others to faith in Jesus Christ, minister the baptism of the Holy Spirit, prepare others to do marketplace ministry, and equip men to fulfill the Great Commission. Now we are ready to take part in the great harvest.

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- Full Gospel Businessmen's Training
- Business Multiplication Plan
- Douglas@FGBT.org
  www.FGBT.org